

1. Direct Sales
2. Take business initiative at Nominated Enterprise Accounts
3. High-touch to Nominated Enterprise Accounts and increase total booking
4. Evangelise and Sales Promotion Activities to sell Platform/Management and Middleware Software subscription
5. Increase RWL Rate
7. Develop New Business Opportunity
8. Make Reference as Platform/Management and Middleware Software user in Enterprise Area
9. CXO Level Engagement
10. Make more Mega Account from RHKK total booking point of view

Job Requirements

1. +5 years software sales experience
2. +5 years Direct Sales experience
3. English skill (TOEIC over 750)